(A Saudi Joint Stock Company)

CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

For the three-month and six-month periods ended

30 June 2021

together with the

Independent Auditor's Review Report



KPMG Professional Services

Riyadh Front, Airport Road P O Box 92876 Riyadh 11663 Kingdom of Saudi Arabia Headquarter

Commercial Registration No. 1010425494

كى بى إم جى للاستشارات المهنية واجهة الرياض، طريق المطار صندوق برید ۹۲۸۷٦ الرياض ١١٦٦٢ المملكة العربية السعودية المركز الرئيسي

سجل تجاري رقم ١٠١٠٤٢٥٤٩٤

Independent auditor's report on review of the condensed interim financial statements

To the shareholders of Amlak International for Real Estate Finance Company

Introduction

We have reviewed the accompanying 30 June 2021 condensed interim financial statements of Amlak International for Real Estate Finance Company ("the Company"), which comprises:

- the condensed interim statement of financial position as at 30 June 2021;
- the condensed interim statement of profit or loss for the three-month and six-month periods ended 30 June 2021:
- the condensed interim statement of comprehensive income for the three-month and six-month periods ended 30 June 2021:
- the condensed interim statement of changes in equity for the six-month period ended 30 June 2021;
- the condensed interim statement of cash flows for the six-month period ended 30 June 2021; and
- the notes to the condensed interim financial statements.

Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with the International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 June 2021 condensed interim financial statements of the Company are not prepared, in all material respects, in accordance with IAS 34 as endorsed in the Kingdom of Saudi Arabia.

KPMG Professional Services

Fahad Mubark Al Dossari

License No: 469

Al Riyadh, 24 Dhul Hijjah 1442H Corresponding to: 3 August 2021

TOMG Professional Ser

KPMG professional Services, a professional closed joint stock company registered in the Kingdom of Saudi Arabia. With the paid-up capital of (15.000.000) SAR. (Previously known as "KPMG Al Fozan & Partners Certified Public Accountants") A non-partner member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by quarantee. All rights reserved

AMLAK INTERNATIONAL FOR REAL ESTATE FINANCE COMPANY (A Saudi Joint Stock Company)

CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION As at 30 June 2021 (SR '000)

<u>ASSETS</u>	<u>Notes</u>	30 June 2021 (Unaudited)	31 December 2020 (Audited)
Cash and cash equivalents Investments Murabaha receivables, net Ijara receivables, net Ijara mawsofa fi athemmah receivables, net Prepayments and other assets Property, equipment and right of use assets, net Total assets	5 6 7	44,332 10,889 144,078 3,059,632 85,002 103,425 58,806 3,506,164	25,051 10,496 137,148 3,135,041 80,078 131,354 61,191 3,580,359
LIABILITIES AND EQUITY			
Account payables and other accruals Negative fair value of derivatives Zakat and income tax payable Borrowings SAMA deposit, net Employees' end of service benefits Total liabilities	8 9 10 21	103,011 8,430 22,248 2,023,551 200,951 15,786 2,373,977	126,387 11,255 31,847 2,094,670 152,181 15,592 2,431,932
Share capital Statutory reserve Cash flow hedge reserve Retained earnings Total equity Total liabilities and equity	<i>II</i>	906,000 78,306 (8,430) 156,311 1,132,187 3,506,164	906,000 78,306 (11,255) 175,376 1,148,427 3,580,359

Tawfiq Moafa Acrim Chief Financial Officer

Abdullah Al Sudairy Chief Executive Officer Abdullah Al Howaish

Chairman

The attached notes 1 to 22 form part of these condensed interim financial statements



(A Saudi Joint Stock Company)

CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) For the three-month and six-month periods ended 30 June 2021 (SR '000)

		For the three		For the six	
	Notes	2021	2020	2021	2020
INCOME					
Income from Murabaha contracts		3,084	4,263	5,890	8,327
Income from Ijara contracts		59,903	63,805	118,630	130,671
Income from Ijara mawsofa fi athemmah contracts		1,990	1,852	3,930	3,777
Gain / (loss) on sale of portfolio		(477)	(941)	3,575	(1,445)
Fees and commission income		6,109	4,176	10,550	7,086
Total income from Murabaha, Ijara and	13				
Ijara Mawsofa Fi Athemmah		70,609	73,155	142,575	148,416
EXPENSES					
Finance cost		(15,526)	(20,221)	(30,816)	(33,648)
Fee expense		(709)	(594)	(1,446)	(1,226)
Net income from Murabaha, Ijara and		A.			
Ijara Mawsofa Fi Athemmah		54,374	52,340	110,313	113,542
Other operating loss					
Other income / (loss)		968	(C <u>.</u>)	972	(316)
• •	_	55,342	52,340	111,285	113,226
OPERATING EXPENSES		, ,	,-	,	,
Depreciation		(2,081)	(1,464)	(4,133)	(2,879)
General and administrative expenses	14	(20,360)	(17,633)	(41,659)	(35,944)
Selling and marketing expenses	15	(3,670)	(3,093)	(7,138)	(6,241)
Impairment allowance reversal / (charge) for		1.763	(1.000)	2.027	((100)
expected credit losses, net	, -	1,763	(1,666)	2,037	(6,402)
Net income for the period before zakat and income tax		30,994	28,484	60,392	61,760
Zakat and income tax expense	9	(2,776)	(4,684)	(6,975)	(8,470)
Net income for the period		28,218	23,800	53,417	53,290
Basic and diluted earnings per share (SR)	13	0.31	0.26	0.59	0.59

Tawing Moafa
Acting Chief Financial Officer

Absorban Al Sudairy Chief Executive Officer Abdullah Al Howaish Chairman

The attached notes 1 to 22 form part of these condensed interim financial statements





(A Saudi Joint Stock Company)

CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) For the three-month and six-month periods ended 30 June 2021 (SR '000)

	For the three-month period ended 30 June		For the six-month period ended 30 June		
	2021	2020	2021	2020	
Net income for the period	28,218	23,800	53,417	53,290	
Other comprehensive income / (loss)					
Items that may be reclassified to statement of profit or loss in subsequent periods:					
Net movement in cash flow hedges	1,933	(3,412)	2,825	(10,654)	
Total comprehensive income	30,151	20,388	56,242	42,636	

Tawfiq Moafa Chief Financial Officer

Abdultan Al Sudairy Chef Executive Officer Chairman

The attached notes 1 to 22 form part of these condensed interim financial statements

Asigo

(A Saudi Joint Stock Company)

CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) For the six-month period ended 30 June 2021 (SR '000)

	Share <u>Capital</u>	Statutory reserve	Cash flow hedge reserve	Retained earnings	Total
For the period ended 30 June 2021					
Balance at 1 January 2021 Net income for the period Other comprehensive income Dividend paid (note 12) Balance at 30 June 2021	906,000	78,306 78,306	(11,255) 2,825 ————————————————————————————————————	175,376 53,417 (72,482) 156,311	1,148,427 53,417 2,825 (72,482) 1,132,187
For the period ended 30 June 2020 Balance at 1 January 2020 Net income for the period Other comprehensive income	906,000	68,416	(3,550)	154,411 53,290	1,125,277 53,290 (10,654)
Balance at 30 June 2020	906,000	68,416	(14,204)	207,701	1,167,913

Tawfiq Moafa Chief Financial Officer

Abdullah Al Sudairy Chief Executive Officer odullah Al Howaish Chairman

The attached notes 1 to 22 form part of these condensed interim financial statements

Hose on

(A Saudi Joint Stock Company)

CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) For the six-month period ended 30 June 2021 (SR '000)

(SK 000)			
		For the si	x-month
	Notes	period end	ed 30 June
	2	2021	2020
Cash flows from operating activities:			2020
Net income for the period before zakat and income tax		60,392	61,760
		00,372	01,700
Non-cash adjustment to reconcile net income before zakat and			
income tax for the period to net cash from operating activities			0.000
Depreciation		4,133	2,879
Finance cost		31,313	42,364
Employees' end of service benefits		1,459	1,456
Impairment allowance (reversal) / charge for expected credit			
losses, net		(2,037)	6,402
Modification loss on Murabaha and Ijara receivables, net	21	398	1,770
Modification gain on borrowings, net	21	888	(8,716)
Gain on SAMA deposit, net		(1,386)	-
(Gain) / loss on sale of portfolio		(43)	1,445
Other (income) / loss		(393)	316
Other (meonie) / 1055		94,724	109,676
Decrease / (increase) in an austina areata		74,744	109,070
Decrease / (increase) in operating assets		/C == C	(42.400)
Murabaha receivables		(6,556)	(43,406)
Ijara receivables		75,640	(260,881)
Ijara mawsofa fi athemmah receivables		(3,847)	(9,496)
Prepayments and other assets		27,929	2,903
(Decrease) / increase in operating liabilities		The state of the s	
Account payables and other accruals		(20,522)	(4,054)
		167,368	(205,258)
Finance cost paid		(28,281)	(41,876)
Employees' end of service benefits paid		(1,265)	(439)
Zakat and income tax paid		(16,917)	(133)
			(247 572)
Net cash generated from / (used in) operating activities		120,905	(247,573)
Cash flows from investing activities			
Purchase of property and equipment		(1,748)	(3,457)
Net cash used in investing activities		(1,748)	(3,457)
Cash flows from financing activities			
Repayment against borrowings		(604,284)	(616,363)
Proceeds from borrowings		530,000	910,183
Dividend paid	12	(72,482)	
SAMA deposit received	2 20	95,889	_
SAMA deposit paid			-
Payment of lease liabilities		(45,734)	(450)
		(3,265)	(458)
Net cash (used in) / generated from financing activities		(99,876)	293,362
Net increase in cash and cash equivalents		19,281	42,332
		17,201	72,332
Cash and cash equivalents at beginning of the period		25,051	7,876
Cash and cash equivalents at end of the period		44,332	50,208
Non-cash supplemental information:			_
		2,825	(10 654)
Net changes in fair value of cash flow hedge		4,043	(10,654)
			will be

Tawing Moafa Chief Financial Officer

Abdutted At Sudairy Objet Executive Officer

duffan Al Howaish

Quairman

The attached notes 1,1622 form part of these condensed interim financial statements

HA W

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

1. THE COMPANY AND THE NATURE OF OPERATIONS

Amlak International for Real Estate Finance Company ("Amlak" or the "Company") is a Saudi Joint Stock Company established and registered in the Kingdom of Saudi Arabia under commercial registration number 1010234356 in Riyadh dated 25 Jumada Awwal 1428H (corresponding to 11 June 2007).

As per the revised commercial registration certificate of the Company dated 11 Ramadan 1435H (corresponding to 8 July 2014), the objectives of the Company is to provide real estate finance as per Saudi Central Bank ("SAMA") license dated 21 Safar 1435H (corresponding to 24 December 2013).

The registered office of the Company is located at Thumamah Road, Kingdom of Saudi Arabia. A Corporate Office was established in Jeddah by the Company during the year 2019. The Company has following branches in the Kingdom of Saudi Arabia:

Branch Commercial Registration Number	Date of issuance	Location
2050057816	30/12/1428	Khobar
4030171680	24/07/1428	Jeddah

The Company has a wholly owned entity, Amlak International For Real Estate Development Company (the "Subsidiary"), which has a share capital of SAR 500,000. The objective of the Subsidiary is to hold titles of real estate properties financed by the Company. The Company has not consolidated the Subsidiary as assets and liabilities of the Subsidiary are not considered material.

2. BASIS OF PREPARATION

2.1 Statement of compliance

The condensed interim financial statements of the Company as at and for the period ended 30 June 2021 have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organisation for Chartered and Professional Accountants ("SOCPA").

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended 31 December 2020.

2.2 Basis of measurement

These condensed interim financial statements have been prepared on a going concern basis under the historical cost convention except for the measurement of investments and derivatives, which are carried at fair value. Further, employees' end of service benefits are measured at present value of future obligations using the Projected Unit Credit Method.

2.3 Functional and presentation currency

These condensed interim financial statements are presented in Saudi Arabian Riyals (SAR), as it is the functional currency of the Company. All financial information presented has been rounded-off to the SAR in thousand unless otherwise stated.

3. IMPACT OF CHANGES IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS

Accounting standards issued but not yet effective

The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. Several amendments apply for the first time in 2021, but do not have a material impact on the condensed interim financial statements of the Company.

New standards, interpretations and amendments adopted by the Company

The International Accounting Standard Board (IASB) has issued following accounting standards, amendments, which were effective from periods on or after January 1, 2021. The management has assessed that the amendments have no significant impact on the Company's condensed interim financial statements.

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

3. IMPACT OF CHANGES IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS (Continued)

New standards, interpretations and amendments adopted by the Company (Continued)

- Amendments to IAS 37 Onerous Contracts Cost of Fulfilling a Contract;
- Amendments to IAS 16 Property, Plant and Equipment: Proceeds before Intended Use;
- Amendments to IFRS 3 Reference to the Conceptual Framework; and
- Amendments to IAS 1 Classification of liabilities as current or non-current.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual audited financial statements for the year ended 31 December 2020.

5. MURABAHA RECEIVABLES, NET

3	0 June	31 December
	2021	2020
(Unai	udited)	(Audited)
Gross Murabaha receivables	144,866	141,357
Less: Impairment allowance for credit losses	(788)	(4,209)
Murabaha receivables, net	144,078	137,148

During the period ended 30 June 2021, the Company has settled one stage 3 account and written-off receivable amounting to SAR 3.04 million (31 December 2020: SAR Nil).

6. IJARA RECEIVABLES, NET

	30 June	31 December
	2021	2020
	(Unaudited)	(Audited)
Gross Ijara receivables	4,134,766	4,304,077
Less: Unearned income	(988,490)	(1,081,807)
	3,146,276	3,222,270
Less: Impairment allowance for expected credit losses	(86,644)	(87,229)
Ijara receivables, net	3,059,632	3,135,041

6.1 The maturity profile of Ijara receivables as at 30 June 2021 and 31 December 2020 is as follows:

_		30 June 2021	(Unaudited)	
		Later than one		
	Not later	year but not		
	than	later than	Later than	
	one year	five years	five years	Total
Ijara receivables	895,838	2,099,331	1,139,597	4,134,766
Less: Unearned income	(221,485)	(505,774)	(261,231)	(988,490)
	674,353	1,593,557	878,366	3,146,276
Less: Impairment allowance for credit lo	sses			(86,644)
Ijara receivables, net			_	3,059,632

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

6. IJARA RECEIVABLES, NET (CONTINUED)

		31 December 2	020 (Audited))
		Later than		
	Not later	one year but		
	than	not later than	Later than	
	one year	five years	five years	<u>Total</u>
Ijara receivables	1,025,597	2,106,527	1,171,953	4,304,077
Less: Unearned income	(268,588)	(543,447)	(269,772)	(1,081,807)
	757,009	1,563,080	902,181	3,222,270
Less: Impairment allowance for credit lo	osses			(87,229)
Ijara receivables, net				3,135,041

7. IJARA MAWSOFA FI ATHEMMAH RECEIVABLES, NET

	30 June 2021 (Unaudited)	31 December 2020 (Audited)
Gross Ijara mawsofa fi athemmah receivables Less: Unearned income	135,684 (49,413) 86,271	130,411 (47,988) 82,423
Less: Impairment allowance for credit losses Ijara mawsofa fi athemmah receivables, net	(1,269) 85,002	(2,345)

7.1 The maturity profile of Ijara mawsofa fi athemmah receivables as at 30 June 2021 and 31 December 2020 is as follows:

		30 June 2021 (Unaudited)	
	Not later than one year	Later than one year but not later than five years	Later than five years	<u>Total</u>
Ijara mawsofa fi athemmah receivables Less: Unearned income	9,749 (4,724)	36,001 (17,302)	89,934 (27,387)	135,684 (49,413)
Less: Impairment allowance for credit lo	5,025	18,699	62,547	86,271 (1,269)
Ijara mawsofa fi athemmah receivabl				85,002
		31 December 20	20 (Audited)	
		31 December 20 Later than one	20 (Audited)	
	Not later		20 (Audited)	
	Not later than	Later than one year but not later than	Later than	
	0000	Later than one year but not		Total
Ijara mawsofa fi athemmah receivables	than	Later than one year but not later than	Later than	<u>Total</u> 130,411
Ijara mawsofa fi athemmah receivables Less: Unearned income	than one year	Later than one year but not later than five years	Later than five years	
S .	than one year 8,901	Later than one year but not later than five years 36,078	Later than five years 85,432	130,411
S .	than one year 8,901 (4,265) 4,636	Later than one year but not later than five years 36,078 (17,028)	Later than five years 85,432 (26,695)	130,411 (47,988)
Less: Unearned income	than one year 8,901 (4,265) 4,636 osses	Later than one year but not later than five years 36,078 (17,028)	Later than five years 85,432 (26,695)	130,411 (47,988) 82,423

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

8. ACCOUNT PAYABLES AND OTHER ACCRUALS

	30 June	31 December
	2021	2020
	(Unaudited)	(Audited)
Financing to customers (note 8.1)	29,283	41,778
Lease liabilities	21,426	24,279
Salaries and employee related expenses	8,606	13,220
Accrued expenses	5,060	4,970
Amount received from customers (note 8.2)	2,722	4,293
Payable to the Ministry of Housing	754	754
Others (notes 8.3)	35,160	37,093
	103,011	126,387

- **8.1** Financing to customers arise when the financing arrangement has been agreed with the customer and accordingly financing has been recorded, but the amount is not disbursed due to administrative time required for the transfer of legal title of property. It also includes advance installments received from customers.
- **8.2** This majorly represents down payment received from the customers, which is not paid to the seller of the property as at the reporting date.
- 8.3 This includes amount pertaining to late payment charges accrued from customers equal to SAR 32.38 million (2020: SAR 26.02 million). In accordance with the Shari'a advisor, late payment charges collected are recognized as other liabilities in the statement of financial position and are to be paid out as charity.

9. ZAKAT AND INCOME TAX

a) The movement in zakat and income tax is as follow:

	For the six-month period ended 30 June 2021 (Unaudited)		
	Zakat	Income tax	Total
Balance at the beginning of the period Charge for the period	31,847 6,975		31,847 6,975
Unwinding of discount	343		343
Payments made during the period	(16,917)		(16,917)
Balance as at end of the period (note 9.1)	22,248		22,248
		six-month period une 2020 (Unau	
	Zakat	Income tax	Total
Balance at the beginning of the period	34,180	200	34,380
Charge for the period	8,470		8,470
Unwinding of discount	223		223
Balance as at end of the period	42,873	200	43,073
	For the year	ended 31 Dece (Audited)	mber 2020
	Zakat	Income tax	<u>Total</u>
Balance at the beginning of the year Charge / reversal for the year	34,180 16,685	200 (191)	34,380 16,494
Unwinding of discount	(10.017)	(0)	(10.026)
Payments made during the year Balance as at end of the year	<u>(19,917)</u> 31,847	(9)	(19,926) 31,847
Datatice as at end of the year	31,04/		31,047

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

9. ZAKAT AND INCOME TAX (CONTINUED)

9.1 This includes SAR 15.085 million (31 Dec 2020: 14.742 million) payable against the settlement agreement with Zakat, Tax and Customs Authority ("ZATCA") in respect of zakat assessment years from 2013 to 2017.

b) Zakat and income tax assessment status

Zakat and income tax declarations for all the years up till 2020 have been filed with the ZATCA and acknowledgement certificates have been obtained.

During the period ended 30 June 2021, there has been no change in the status of the Company's zakat and income tax assessments from the status disclosed in the Company's annual audited financial statements of the Company for the year ended 31 December 2020.

10. BORROWINGS

These represent amounts borrowed from local banks and Saudi Real Estate Re-finance Company ("SRC") under Islamic borrowings approved by the Company's Sharia Committee. These facilities carry borrowing costs at profit rates ranging from 3 month Saudi Inter Bank Offer rates ("SIBOR") plus spread to 3 years SIBOR plus spread, have maturity periods ranging from 1 month to 5 years and are secured by the assignment of proceeds from the Company's receivables.

11. SHARE CAPITAL

As at 30 June 2021, the Company's authorised, issued and paid-up share capital was SAR 906 million (31 December 2020: SAR 906 million) divided into 90.6 million shares (31 December 2020: 90.6 million shares) with a nominal value of SAR 10 each.

12. DIVIDEND

During the six-month period ended 30 June 2021, the shareholders have approved, declared and paid a dividend of SAR 72.48 million for the year 2020 (30 June 2020: SAR Nil).

13. EARNINGS PER SHARE

The basic and diluted earnings per share have been computed by dividing net profit after zakat and income tax for the period by the weighted average numbers of share outstanding during the period.

	For the three-month period ended 30 June		For the six-month period ended 30 June	
	2021	2020	2021	2020
	(Unaudited)		(Unaudited)	
Profit for the period	28,218	23,800	53,417	53,290
Weighted average number of ordinary shares (in thousands)	90,600	90,600	90,600	90,600
Basic and diluted earnings per share (SAR)	0.31	0.26	0.59	0.59

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

14. GENERAL AND ADMINISTRATIVE EXPENSES

	For the three-month		For the six	-month
_	period ended 30 June		period ended 30 Jur	
	<u>2021</u>	2020	2021	2020
_	(Unaudite	ed)	(Unaudi	ited)
Salaries and employees related cost	14,760	13,753	28,171	27,466
Board fee and expenses	1,175	1,003	2,350	2,253
Information technology expenses	992	905	2,918	1,543
Professional fee	518	708	1,271	1,449
Communication	296	293	580	487
Rent and other expenses	368	102	500	178
Travelling expenses	188	34	310	245
Maintenance expenses	181	156	324	282
Others	1,882	679	5,235	2,041
	20,360	17,633	41,659	35,944

15. SELLING AND MARKETING EXPENSES

	For the three-month period ended 30 June		For the six- period ended	
	<u>2021</u>	2020	2021	2020
	(Unaudit	ed)	(Unaudi	ted)
Salaries and outsourcing costs	1,458	1,526	3,219	3,388
Insurance	1,448	1,335	2,405	1,771
Marketing expenses	764	232	1,514	1,082
	3,670	3,093	7,138	6,241

16. RELATED PARTY TRANSACTIONS AND BALANCES

The related parties of the Company include its shareholders and their affiliated entities, the Subsidiary, members of the Board and its committees and key management personnel. In the ordinary course of its activities, the Company transacts business with its related parties on mutually agreed terms. Key management personnel represent Chief Executive Officer and his direct reports.

Significant transactions and balances arising from transactions with related parties are as follows:

Nature of transaction	Name of related party and relationship	For the three-month period ended 30 June		For the six	
		<u>2021</u> (Unaudit	2020 ed)	<u>2021</u> (Unaudit	2020 ted)
Finance cost	The Saudi Investment Bank (shareholder)	2,879	3,722	5,721	9,642
Rent expense	Yanal Finance Company (affiliate)				132
Security and other expenses	Yanal Finance Company (affiliate)				10
Salaries and benefits	Key management personnel	4,288	2,052	9,816	7,367
Board meeting fees and other expenses	Board members	1,175	1,003	2,350	2,253
Payment on behalf of shareholders	Shareholders		(27)		1,727

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

16. RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

Nature of balances and names of related			
parties	Relationship	Bala	inces
		30 June	31 December
		2021	2020
		(Unaudited)	(Audited)
Bank balances:			
The Saudi Investment Bank	Shareholder	1,803	6,627
Prepayments and other assets:			
Alistithmar Capital	Affiliate	1,774	1,774
Bank borrowings:			
The Saudi Investment Bank	Shareholder	439,105	455,667
Financing and advances:			
2	Key management		
Key management personnel	personnel	596	3,219
Investment at FVTPL:			
SAIB Saraya Tower Real Estate Development Fund	Affiliate	9,996	9,603
Other receivables:			
Amlak International For Real Estate Development	Subsidiary	305	305
Board meeting and other expenses payable			
Board bonus and meeting expenses	Board members	2,285	3,889
Other payable:			
Amlak International For Real Estate Development	Subsidiary	305	305

17. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Company.

Financial instruments comprise financial assets, financial liabilities and derivatives.

Financial assets consist of cash and cash equivalents, investments, derivatives, Murabaha, Ijara and Ijara Mawsofa Fi Athemmah receivables and other receivables. Financial liabilities consist of borrowings, payables and derivatives.

Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

17. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following table shows the carrying amount and fair values of financial assets and financial liabilities where fair value is different from carrying value or where the financial assets and liabilities are recorded at fair value, including their levels in the fair value hierarchy.

			Fa	air Value	
30 June 2021 (Unaudited) Financial assets:	Carrying Value	Level 1	Level 2	Level 3	Total
Investments	10,889			10,889	10,889
Murabaha receivables, net	144,078			141,983	141,983
Ijara receivables, net	3,059,632			3,105,722	3,105,722
Ijara mawsofa fi athemmah receivables, net	85,002	,		85,330	85,330
<u>Financial liabilities:</u> Negative fair value of derivatives	8,430			8,430	8,430
			Fair	Value	
	Carrying		Fair	Value	
31 December 2020 (Audited)	Carrying Value	Level 1	Fair	Value Level 3	Total
Financial assets:	Value	Level 1	700 Marries	Level 3	
Financial assets: Investments	Value 10,496	Level 1	700 Marries	Level 3 10,496	10,496
Financial assets: Investments Murabaha receivables, net	Value 10,496 137,148	Level 1	700 Marries	Level 3 10,496 136,171	10,496 136,171
Financial assets: Investments Murabaha receivables, net Ijara receivables, net	Value 10,496	Level 1	Level 2	Level 3 10,496	10,496
Financial assets: Investments Murabaha receivables, net	Value 10,496 137,148	Level 1	Level 2	Level 3 10,496 136,171	10,496 136,171

The valuation of fixed rate Murabaha receivables, Ijara receivables and Ijara Mowsofa Fi Athemmah receivables are estimated using contractual cash flows discounted at latest yield, which is the contracted profit rate for recent transactions. Input into the discounted cash flow techniques includes recent yields and contractual cash flows.

Management assessed that the carrying amount of other financial instruments largely approximate fair value due to either short-term maturities or re-pricing of the special commission on those instruments and these financial instruments are classified as level 3.

There have been no transfers to and from any levels during the period.

18. CAPITAL ADEQUACY

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain a strong capital base. Capital adequacy ratios as monitored and measured by the management below measure capital adequacy by comparing the Company's eligible capital with its statement of financial position, commitments and notional amount of derivatives, if any, at a weighted amount determined by management to reflect their relative risk.

	30 June 2021 (Unaudited)				
	Total capital ratio %	Tier I capital ratio %	Total capital ratio %	Tier I capital ratio %	
Capital adequacy ratio	43.31	43.63	41.99	42.40	

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

19. COMMITMENTS AND CONTINGENCIES

Financing facilities approved but not utilised:

The Company has facilities approved but not utilised, indicative offers issued which are under consideration of the customers as of the reporting date which have the potential to convert into financing amounting to SAR 286 million (31 December 2020: SAR 135 million).

20. SEGMENT INFORMATION

The Company's objective is to provide financing for real estate leases in the Kingdom of Saudi Arabia. All assets, liabilities and operations as reflected in the statement of financial position, statement of profit or loss and statement of comprehensive income belongs to the real estate financing segment.

For management purposes, the Company is organised into the following primary business segments:

Retail

These represents finance products granted to small and medium sized businesses and individuals.

Corporate

These represents financing products granted to corporate, high net worth individuals and institutional customers.

Head office

Head office is responsible for managing the surplus liquidity of the Company through short term market placements. It also provides support services to the business functions.

The Company's total assets and liabilities as at 30 June 2021 and 31 December 2020 and its total operating income, expenses and net profit for the six-month period ended 30 June 2021 and 30 June 2020 are as follows:

	Retail	Corporate	Head office	Total
For the period ended 30 June 2021				
(Unaudited)				
Total income	41,513	100,587		142,100
Total expenses	25,373	56,336		81,709
Segment profit	16,140	44,251		60,391
For the period ended 30 June 2020				
(Unaudited)				
Total income	41,586	105,288		146,874
Total expenses	30,561	54,553		85,114
Segment profit	11,025	50,735		61,760
As at 30 June 2021 (Unaudited)				
Total assets	952,153	2,450,872	103,139	3,506,164
Total liabilities	604,098	1,586,972	182,907	2,373,977
As at 31 December 2020 (Audited)				
Total assets	969,537	2,524,581	86,241	3,580,359
Total liabilities	612,518	1,684,490	134,924	2,431,932

Below is the reconciliation of revenue and expenses from condensed interim financial statements to operating segment note:

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

20. SEGMENT INFORMATION (CONTINUED)

	For the six-month period ended 30 June	
	2021	2020
	(Unaudit	ed)
Income		
Total income from Murabaha, Ijara and Ijara Mawsofa Fi		
Athemmah receivables	142,575	148,416
Fee expenses	(1,446)	(1,226)
Other income / (loss)	971	(316)
Total income – as per operating segment note	142,100	146,874
Expenses		
Finance costs	(30,816)	(33,648)
Depreciation	(4,133)	(2,879)
General and administrative expenses	(41,659)	(35,944)
Selling and marketing expenses	(7,138)	(6,241)
Impairment reversal / (charge) for expected credit losses, net	2,037	(6,402)
Total expense – as per operating segment note	(81,709)	(85,114)

21. IMPACT OF COVID-19 ON THE COMPANY'S OPERATIONS AND THE CONDENSED INTERIM FINANCIAL STATEMENTS

The Coronavirus ("COVID-19") pandemic continues to disrupt global markets as many geographies are experiencing multiple waves of infections, despite having previously controlled the outbreak through aggressive precautionary measures. The Government of the Kingdom of Saudi Arabia ("the Government"), however, managed to successfully control the outbreak to date.

During 2020 management performed a detailed assessment to ascertain the impact of the pandemic and resultant government and SAMA support measures, such as repayment holidays and other mitigating packages, have had on the financing portfolio. The Company continues to make updates within its ECL model to refine the application of the staging criteria due to SICR on affected customers to be able to differentiate and reflect appropriately in its models:

- Customers whose credit quality appear to have deteriorated on a permanent basis and thus the Company is required to recognise lifetime ECL losses on such exposures;
- Customers whose credit quality have either stayed stable (due to the offsetting nature of availing government programs) or have declined but the decline is deemed to be temporary as the customer may have sound fundamentals to emerge strongly post lockdown.

The Company continues to evaluate the current situation through conducting stress-testing scenarios on expected movements in key macroeconomic indicators (e.g. oil prices, GDP etc.) and its impact on key credit, liquidity, operational and solvency ratios and performance indicators in addition to other risk management practices. The steps taken by management also includes a periodic review of credit exposure concentrations at a more granular level with particular focus on specific economic sectors, regions, counterparties and collateral protection and taking appropriate customer credit rating actions and initiating restructuring of loans, where required. The credit reviews also take into consideration the impact of the Government and SAMA support relief programmes.

The Company has revised scenario probabilities currently being used by the Company in ECL estimation. The adjustments to scenario weightings resulted in an additional ECL of SAR 0.8 million (30 June 2020: SAR 1.2 million)

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

21. IMPACT OF COVID-19 ON THE COMPANY'S OPERATIONS AND THE CONDENSED INTERIM FINANCIAL STATEMENTS (CONTINUED)

To the extent that certain effects cannot be fully incorporated into the ECL model calculations at this point in time, management continues to exercise expert credit judgement to estimate ECL by considering reasonable and supportable information not already included in the quantitative models. This resulted in the additional ECL (overlay) of SAR 1.8 million (30 June 2020: SAR 1.5 million). These have been based on a sector-based analysis performed by the Company depending on the impacted portfolios.

As with any forecasts, the projections and likelihoods of occurrence are underpinned by significant judgement and uncertainty and therefore, the actual outcomes may be different to those projected. The impact of such uncertain economic environment is judgemental and the Company will continue to reassess its position and the related impact on a regular basis.

SAMA support programs and initiatives

In response to COVID-19, SAMA launched the Private Sector Financing Support Program ("PSFSP") in March 2020 to provide the necessary support to the Micro Small and Medium Enterprises ("MSME") as per the definition issued by SAMA via Circular No. 381000064902 dated 16 Jumada II 1438H. The PSFSP mainly encompassed the following programs, in which the Company was eligible to participate:

- Deferred payments program; and
- Facility guarantee program.

As part of the deferred payments program launched by SAMA in March 2020 and with further extensions to the program subsequently announced, the Company deferred payments on lending facilities to MSME. The payment reliefs were considered as short-term liquidity support to address the borrower's potential cash flow shortages. The Company implemented the payment reliefs by deferring instalments falling due from 14 March 2020 to 30 June 2021 amounting to SAR 302 million at no additional costs to the customer.

The accounting impact of above changes in terms of the credit facilities were assessed and treated as per the requirements of IFRS 9 as modification in terms of arrangement. This resulted in modification losses amounting to SAR 3.3 million for the six-month period ended 30 June 2021 (30 June 2020: SAR 2.6 million).

Further to the above, SAMA on 22 June 2021 announced the extension of the DPP for three additional months from 1 July 2021 to 30 September 2021, for MSMEs that are still affected by the COVID-19 precautionary measures. SAMA clarified that for this extension MSMEs will be subject to the assessment by the Company to the extent to which these MSMEs are still affected by the COVID-19 precautionary measures, in order to be qualified for the extension in accordance with the DPP guidelines issued by SAMA. The Company has performed an assessment to determine the pool of customers eligible for deferment and accordingly has deferred the instalments falling due from 1 July 2021 to 30 September 2021 amounting to SAR 111 million at no additional cost to the customer. This resulted in the Company recognising an additional modification loss of SAR 2.5 million.

During the six months period ended 30 June 2021, SAR 2.1 million (30 June 2020: SAR 0.8 million) has been recognized in the statement of income relating to unwinding of modification losses.

In order to compensate for the related costs that the Company incurred under the SAMA's deferred payments program, during the year 2020 and the six-month period ended 30 June 2021, the Company received profit free deposits from SAMA amounting to SAR 273 million with varying maturities, which qualify as government grants.

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and six month periods ended 30 June 2021 (SAR '000)

21. IMPACT OF COVID-19 ON THE COMPANY'S OPERATIONS AND THE CONDENSED INTERIM FINANCIAL STATEMENTS (CONTINUED)

SAMA support programs and initiatives (Continued)

Management determined based on communication from SAMA that the government grant primarily relates to compensation for the modification loss incurred on the deferral of payments. The benefit of the subsidised funding rate has been accounted for on a systematic basis, in accordance with government grant accounting requirements.

During the six months period ended 30 June 2021, a total of SAR 4.8 million (30 June 2020: SAR Nil) has been recognised in the statement of income as deferred grant income with respect to related deposits. Management has exercised certain judgements in the recognition and measurement of grant income recognised during the period ended 30 June 2021.

Further, in accordance with the PSFSP, the Company was also eligible for the deferral of its loan instalments payment to banks and Saudi Real Estate Re-financing Company for the period from 14 March 2020 to 14 September 2020. For the period ended 30 June 2021, SAR 0.9 million has been recognised in the interim condensed statement of profit or loss relating to unwinding of the day 1 modification gain (period ended 30 June 2020: SAR 3.05 million).

As at 30 June 2021, the Company is yet to participate in SAMA's facility guarantee program.

22. APPROVAL OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

The condensed interim financial statements have been approved by the Board of Directors on 23 Dhul Hijjah 1442H (corresponding to 2 August 2021).