# (A Saudi Joint Stock Company) CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 together with the Independent Auditor's Review Report



KPMG Al Fozan & Partners Certified Public Accountants

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Licence No. 46/11/323 issued 11/3/1992

# Independent auditor's report on review of the condensed interim financial statements

To the shareholders of Amlak International for Real Estate Finance Company

#### Introduction

We have reviewed the accompanying 30 September 2020 condensed interim financial statements of Amlak International for Real Estate Finance Company ("the Company"), which comprises:

- the condensed interim statement of financial position as at 30 September 2020;
- the condensed interim statement of profit or loss for the three-month and nine-month periods ended 30 September 2020;
- the condensed interim statement of comprehensive income for the three-month and nine-month periods ended 30 September 2020;
- the condensed interim statement of changes in equity for the nine-month period ended 30 September 2020;
- the condensed interim statement of cash flows for the nine-month period ended 30 September 2020;
   and
- the notes to the condensed interim financial statements.

Management is responsible for the preparation and presentation of these condensed interim financial statements in accordance with the International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these condensed interim financial statements based on our review.

#### Scope of review

We conducted our review in accordance with the International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" that is endorsed in the Kingdom of Saudi Arabia. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying 30 September 2020 condensed interim financial statements of the Company are not prepared, in all material respects, in accordance with IAS 34 as endorsed in the Kingdom of Saudi Arabia.

For KPMG AI Fozan & Partners Certified Public Accountants

Fahad Mubark Al Dossari License No: 469

Al Riyadh, 9 Rabi'l Awwal 1442H Corresponding to: 26 October 2020

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(A Saudi Joint Stock Company)

### CONDENSED INTERIM STATEMENT OF FINANCIAL POSITION As at 30 September 2020 (SR '000)

<u>ASSETS</u>	<u>Notes</u>	30 September 2020 (Unaudited)	31 December 2019 (Audited)
Cash and cash equivalents		79,783	7,876
Investments		11,622	11,922
Murabaha receivables, net	4	142,455	123,450
Ijara receivables, net	5 6	3,374,446	3,016,729
Ijara mawsofa fi athemmah receivables, net Prepayments and other assets	0	70,550	57,449
Property and equipment, net		114,359 59,789	127,647 60,061
Positive fair value of derivatives		37,707	71
TOTAL ASSETS	•	3,853,004	3,405,205
LIABILITIES AND EQUITY			
Account payables and other accruals	7	197,983	147,829
Negative fair value of derivatives		12,105	3,621
Zakat and income tax payable	8	33,208	34,380
Borrowings	9	2,469,812	2,080,432
Employees' end of service benefits TOTAL LIABILITIES		14,637	13,666
TOTAL LIABILITIES		2,727,745	2,279,928
Share capital	10	906,000	906,000
Statutory reserve		68,416	68,416
Cash flow hedge reserve		(12,105)	(3,550)
Retained earnings		162,948	154,411
TOTAL EQUITY		1,125,259	1,125,277
TOTAL LIABILITIES AND EQUITY		3,853,004	3,405,205

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Ali Al Shashaa Chief Financial Officer Abdulan Al Sudairy Chief Executive Officer Abdullah Al Howaish

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(A Saudi Joint Stock Company)

### CONDENSED INTERIM STATEMENT OF PROFIT OR LOSS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

			period ended 30		ine-month ended 30 ember	
	Notes -	2020	2019	2020	2019	
INCOME						
Income from Murabaha contracts		3,342	1,870	11,669	5,972	
Income from Ijara contracts		60,204	66,298	190,875	192,363	
Income from Ijara mawsofa fi athemmah						
Contracts		1,823	1,316	5,600	3,667	
Gain on sale of portfolio Fees and commission income		3,006	9,396	1,561	9,777	
	-	3,144	5,642	10,230	10,304	
Total income from Murabaha, Ijara and Ijara Mawsofa Fi Athemmah		71.510	94.500	210.025	222.002	
and Ijara Mawsola Fl Athemman		71,519	84,522	219,935	222,083	
EXPENSES						
Finance cost		(18,534)	(24,406)	(52,182)	(71,768)	
Fee expense	_	(559)	(87)	(1,785)	(1,611)	
Net income from Murabaha, Ijara and						
Ijara Mawsofa Fi Athemmah		52,426	60,029	165,968	148,704	
Other operating loss						
Other loss	_	(171)	(905)	(487)	(312)	
		52,255	59,124	165,481	148,392	
OPERATING EXPENSES						
Depreciation		(1,571)	(789)	(4,450)	(2,038)	
General and administrative expenses	13	(18,522)	(17,532)	(54,466)	(53,419)	
Selling and marketing expenses	14	(3,023)	(3,934)	(9,264)	(9,139)	
Impairment charge for expected credit		(4.50.5)	(5.555)	(0 d 0 m)	(	
losses, net	_	(1,735)	(7,775)	(8,137)	(6,097)	
Profit before zakat and income tax		27,404	29,094	89,164	77,699	
Zakat and income tax expense:						
- Current period	8	(4,207)	(4,334)	(12,677)	(13,057)	
- Prior period	8			(,-··)	(16,608)	
					(,,	
NET PROFIT FOR THE PERIOD	_					
AFTER ZAKAT AND INCOME TAX	_	23,197	24,760	76,487	48,034	
Basic and diluted earnings per share (SR)	12	0.26	0.27	0.84	0.53	
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### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

	For the three-month period ended 30 September		nded 30 period ende	
	<u>2020</u>	2019	<u>2020</u>	<u>2019</u>
PROFIT FOR THE PERIOD	23,197	24,760	76,487	48,034
OTHER COMPREHENSIVE LOSS				
Items that may be reclassified to profit or loss in subsequent periods:				
Net movement in cash flow hedges	2,099	1,935	(8,555)	(1,897)
Items that will not be reclassified to profit or loss in subsequent periods:	2,099	1,935	(8,555)	(1,897)
Remeasurement gain on employee benefits				(360)
Total other comprehensive loss	2,099	1,935	(8,555)	(2,257)
TOTAL COMPREHENSIVE INCOME	25,296	26,695	67,932	45,777

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Ali Al Shashaa Chief Financial Officer Abdullah Al Sudairy Chief Executive Officer

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### CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

For the period ended 30 September 2020	Share <u>Capital</u>	Statutory reserve	Fair value reserve investment at FVOCI	Cash flow hedge <u>reserve</u>	Retained earnings	<u>Total</u>
Balance at 1 January 2020	906,000	68,416		(3,550)	154,411	1,125,277
Net profit for the period	44.40				76,487	76,487
Other comprehensive loss				(8,555)	ter-tet	(8,555)
Dividend (note 11)					(67,950)	(67,950)
Balance at 30 September 2020	906,000	68,416		(12,105)	162,948	1,125,259
			Fair value reserve	Cash flow		
For the period ended 30 September 2019	Share <u>Capital</u>	Statutory reserve	investment at FVOCI	hedge <u>reserve</u>	Retained earnings	<u>Total</u>
Balance at 31 December 2018 – as previously reported (audited)	906,000	61,415	(409)	1,087	158,301	1,126,394
Impact of change in accounting of zakat and income tax					516	516
Balance at 31 December 2018 – as restated	906,000	61,415	(409)	1,087	158,817	1,126,910
Impact of adoption of new standard and other adjustments at 1 January 2019			409		(409)	
Net profit for the period					48,034	48,034
Other comprehensive loss	w w-			(1,897)	(360)	(2,257)
Dividend (note 11)					(67,950)	(67,950)
Balance at 30 September 2019	906,000	61,415		(810)	138,132	1,104,737

Ali Al Shashaa Chief Financial Officer Abdullah Al Sudairy Chief Executive Officer iah Al Howaish

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(A Saudi Joint Stock Company)

### CONDENSED INTERIM STATEMENT OF CASH FLOWS (UNAUDITED) For the nine-month period ended 30 September 2020 (SR '000)

Cash flows from operating activities:  Net profit for the period before zakat and income tax  Non-cash adjustment to reconcile net profit before zakat and income tax  for the period to net cash from operating activities  Depreciation  Borrowing facility cost and charges  Employees' end of service benefits  Impairment allowance for expected credit losses  Modification loss on Murabaha and Ijara receivables, net  Modification gain on borrowings, net  89,164  77,699  4,450  2,038  71,768	For the nine-month period ended 30 <u>Notes</u> September
Net profit for the period before zakat and income tax  Non-cash adjustment to reconcile net profit before zakat and income tax for the period to net cash from operating activities  Depreciation  Borrowing facility cost and charges  Employees' end of service benefits  Impairment allowance for expected credit losses  Modification loss on Murabaha and Ijara receivables, net  Modification gain on borrowings, net  20  (2,639)  77,699  4,450  2,038  71,768  2,192  2,134  71,768  2,192  2,134   Modification gain on borrowings, net	<u>2020</u> <u>2019</u>
Depreciation 4,450 2,038 Borrowing facility cost and charges 54,821 71,768 Employees' end of service benefits 2,192 2,134 Impairment allowance for expected credit losses 8,137 6,097 Modification loss on Murabaha and Ijara receivables, net 20 2,270 Modification gain on borrowings, net 20 (2,639)	ofit before zakat and income tax
Borrowing facility cost and charges 54,821 71,768 Employees' end of service benefits 2,192 2,134 Impairment allowance for expected credit losses 8,137 6,097 Modification loss on Murabaha and Ijara receivables, net 20 2,270 Modification gain on borrowings, net 20 (2,639)	
Employees' end of service benefits 2,192 2,134 Impairment allowance for expected credit losses 8,137 6,097 Modification loss on Murabaha and Ijara receivables, net 20 2,270 Modification gain on borrowings, net 20 (2,639)	
Impairment allowance for expected credit losses Modification loss on Murabaha and Ijara receivables, net 20 2,270 Modification gain on borrowings, net 20 (2,639)	·
Modification gain on borrowings, net 20 (2,639)	
	a receivables, net 20 2,270
	20 (2,639)
Decrease / (increase) in operating assets	
, , , , , , , , , , , , , , , , , , , ,	
Prepayments and other assets 2,037 (Decrease) / increase in operating liabilities	
	(4,170)
Cash flows from financing activities	
<u> </u>	<u> </u>
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS 71,907 (7,327)	
, , , ,	
Cash and cash equivalents at beginning of the period 7,876 15,965	of the period <b>7,876</b> 15,965
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD 79,783 8,638	AT END OF THE PERIOD 79,783 8,638
Non-cash supplemental information:	120
	edge (8,555) (1,897)

Ali Al Shashaa Chief Financial Officer Abdullah Al Sudairy Chief Executive Officer

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The attached notes 1 to 21 form part of these condensed interim financial statements

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 1. THE COMPANY AND THE NATURE OF OPERATIONS

Amlak International for Real Estate Finance Company ("Amlak" or the "Company") is a Saudi Joint Stock Company established and registered in the Kingdom of Saudi Arabia under commercial registration number 1010234356 in Riyadh dated 25 Jumada Awal 1428H (corresponding to 11 June 2007). As part of the mortgage regulations, the Company is in the process of exiting from the investment related business.

As per the revised commercial registration certificate of the Company dated 11 Ramadan 1435H (corresponding to 8 July 2014), the objectives of the Company is to provide real estate finance as per Saudi Arabian Monetary Authority ("SAMA") license dated 21 Safar 1435H (corresponding to 24 December 2013).

The registered office of the Company is located at Thumamah Road, Kingdom of Saudi Arabia. A Corporate Office has been established in Jeddah by the Company in 2019. The Company has following branches:

Branch Commercial Registration Number	Date of issuance	Location
2050057816	30/12/1428	Khobar
4030171680	24/07/1428	Jeddah

The Company has a wholly owned entity, Amlak International For Real Estate Development Company (the "Subsidiary"), which has a share capital of SR 500,000. The objective of the Subsidiary is to hold titles of real estate properties financed by the Company. The Company has not consolidated the Subsidiary as assets and liabilities of the Subsidiary are not considered material.

During the three-month period ended 30 September 2020, the Company has listed its 30% share capital on Tadawul (Saudi Stock Exchange). Accordingly, the status of the Company has changed from Saudi Closed Joint Stock Company to Saudi Joint Stock Company.

#### 2. BASIS OF PREPARATION

#### 2.1 Statement of compliance

The condensed interim financial statements of the Company as at and for the period ended 30 September 2020 have been prepared in accordance with International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organisation for Certified Public Accountants ("SOCPA").

These condensed interim financial statements do not include all the information and disclosures required in the annual financial statements, and should be read in conjunction with the Company's annual audited financial statements for the year ended 31 December 2019.

#### 2.2 Basis of measurement

These condensed interim financial statements have been prepared under the historical cost convention except for the measurement of investments and derivatives, which are carried at fair value. Further, employees' end of service benefits are measured at present value of future obligations using the Projected Unit Credit Method.

#### 2.3 Functional and presentation currency

These condensed interim financial statements have been presented in Saudi Arabian Riyals (SR), as it is the functional currency of the Company. All financial information presented has been rounded-off to the SR in thousand unless otherwise stated.

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these condensed interim financial statements are consistent with those followed in the preparation of the Company's annual audited financial statements for the year ended 31 December 2019.

#### 4. MURABAHA RECEIVABLES, NET

		30 September 2020 (Unaudited)	31 December 2019 (Audited)
	Gross Murabaha receivables Less: Impairment allowance for expected credit losses Murabaha receivables, net	144,695 (2,240) 142,455	125,419 (1,969) 123,450
5.	IJARA RECEIVABLES, NET		
		30 September 2020 (Unaudited)	31 December 2019 (Audited)
	Gross Ijara receivables Less: Unearned income	4,667,172 (1,200,810) 3,466,362	4,204,624 (1,102,495) 3,102,129
	Less: Impairment allowance for expected credit losses Ijara receivables, net	(91,916) 3,374,446	(85,400) 3,016,729

During the period ended 30 September 2020, the Company has settled one stage 3 account and has written-off receivables of SR 1.3 million (31 December 2019: SR Nil).

### 5.1 The maturity profile of Ijara receivables as at 30 September 2020 and 31 December 2019 are as follows:

	30 September 2020 (Unaudited)				
		Later than one			
	Not later	year but not			
	than <u>one year</u>	later than <u>five years</u>	Later than five years	<u>Total</u>	
Ijara receivables	1,104,221	2,167,644	1,395,307	4,667,172	
Less: Unearned income	(290,613)	(580,477)	(329,720)	(1,200,810)	
	813,608	1,587,167	1,065,587	3,466,362	
Less: Impairment allowance for expec	cted credit losse	s		(91,916)	
Ijara receivables, net			•	3,374,446	

		31 December 20	019 (Audited)	)
	Not later than	Later than one year but not later than	Later than	
	one year	<u>five years</u>	<u>five years</u>	<u>Total</u>
Ijara receivables	901,098	2,140,538	1,162,988	4,204,624
Less: Unearned income	(245,512)	(568,681)	(288,302)	(1,102,495)
	655,586	1,571,857	874,686	3,102,129
Less: Impairment allowance for expected	d credit losse	s		(85,400)
Ijara receivables, net				3,016,729

(A Saudi Joint Stock Company)

#### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 6. IJARA MAWSOFA FI ATHEMMAH RECEIVABLES, NET

	30 September	31 December
	2020	2019
	(Unaudited)	(Audited)
Gross Ijara mawsofa fi athemmah receivables	114,856	128,100
Less: Unearned income	(41,970)	(68,363)
	72,886	59,737
Less: Impairment allowance for expected credit losses	(2,336)	(2,288)
Ijara mawsofa fi athemmah receivables, net	70,550	57,449

6.1 The maturity profile of Ijara mawsofa fi athemmah receivables as at 30 September 2020 and 31 December 2019 are as follows:

	30 September 2020 (Unaudited)				
	Not later than	Later than one year but not later than	Later than		
	one year	<u>five years</u>	five years	<b>Total</b>	
Ijara mawsofa fi athemmah receivables	7,963	32,221	74,672	114,856	
Less: Unearned income	(3,640)	(15,040)	(23,290)	(41,970)	
	4,323	17,181	51,382	72,886	
Less: Impairment allowance for expected credit losses					
Ijara mawsofa fi athemmah receivabl	es, net		=	70,550	

	31 December 2019 (Audited)				
	Not later than one year	Later than one year but not later than <u>five years</u>	Later than five years	<u>Total</u>	
Ijara mawsofa fi athemmah receivables Less: Unearned income	10,387 (6,763)	35,902 (23,310)	81,811 (38,290)	128,100 (68,363)	
	3,624	12,592	43,521	59,737	
Less: Impairment allowance for expected credit losses Ijara mawsofa fi athemmah receivables, net					

#### 7. ACCOUNT PAYABLES AND OTHER ACCRUALS

2020 20 (Unaudited) (Audited)	ber
(Unaudited) (Audited)	)19
	<u>ed)</u>
Dividend payable (note 11) 68,009	
Payable to the Ministry of Housing (note 7.1) 34,479 33,3	57
Financing to customers (note 7.2) 23,852 37,6	97
Lease liabilities 22,225 21,9	84
Salaries and employee related expenses 12,394 15,8	23
Accrued expenses 9,158 9,7	01
Amount received from Murabaha and Ijara customers (note 7.3) 5,232 7,3	51
Others <b>22,634</b> 21,9	16
<b>197,983</b> 147,8	29

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 7. ACCOUNT PAYABLES AND OTHER ACCRUALS (CONTINUED)

- **7.1** This pertains to property purchase for customers in a scheme introduced by the Ministry of Housing.
- **7.2** Financing to customers arises when the financing arrangement is agreed with a customer, but the amount is not disbursed due to normal delay in the transfer of property.
- **7.3** This majorly represents down payment received from the customers, which is yet to paid to the seller of the property.

#### 8. ZAKAT AND INCOME TAX

#### a) The movement in zakat and income tax is as follow:

The movement in zakat and income tax is as follow.	For the ni	ne-month peri ember 2020 (U Income tax	
Balance at the beginning of the period Charge / (reversal) for the period Unwinding of discount	34,180 12,868 455	200 (191) 	34,380 12,677 455
Payments made during the period Balance as at end of the period	(14,295) 33,208	(9)	(14,304) 33,208
	For the ni	ne-month peri ember 2019 (U	iod ended
·	Zakat	Income tax	Total
Balance at the beginning of the period Charge for the period:	36,147	643	36,790
- current period	12,649	71	12,720
- prior years	16,367	241	16,608
-	29,016	312	29,328
Unwinding of discount	571		571
Payments made during the period	(29,400)		(29,400)
Balance as at end of the period	36,334	955	37,289
		or the year endecember 2019 (A	
	<u>Zakat</u>	Income tax	<u>Total</u>
Balance at the beginning of the year Charge for the year:	36,147	643	36,790
- current year	14,857	68	14,925
- prior years	16,367	241	16,608
-	31,224	309	31,533
Unwinding of discount	839		839
Payments made during the year	(34,030)	(752)	(34,782)
Balance as at end of the year	34,180	200	34,380

#### b) Zakat and income tax assessment status

Zakat and income tax declarations for all the years up till 2019 have been filed with the GAZT and acknowledgement certificates have been obtained.

During the period ended 30 September 2020, there has been no change in the status of the Company's zakat and income tax assessments from the status disclosed in the Company's annual audited financial statements of the Company for the year ended 31 December 2019.

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 9. BORROWINGS

These represent amounts borrowed from local banks and Saudi Real Estate Re-finance Company ("SRC") under Islamic borrowings approved by the Company's Sharia Committee. These facilities carry borrowing costs at profit rates ranging from 3 months Saudi Inter Bank Offer rates ("SIBOR") plus spread to 3 years SIBOR plus spread, have maturity periods ranging from 1 month to 5 years and are secured by the assignment of proceeds from the Company's receivables.

#### 10. SHARE CAPITAL

As at 30 September 2020, the Company's authorised, issued and paid-up share capital was SR 906 million (31 December 2019: SR 906 million) divided into 90.6 million shares (31 December 2019: 90.6 million shares) with a nominal value of SR 10 each.

#### 11. DIVIDEND

During the nine-month period ended 30 September 2020, the shareholders have approved and declared a dividend of SR 67.95 million for the year 2019 (30 September 2019: SR 67.95 million). Dividend has been paid subsequent to the period ended 30 September 2020.

#### 12. EARNINGS PER SHARE

The basic and diluted earnings per share have been computed by dividing net profit after zakat and income tax for the period by the weighted average numbers of share outstanding during the period.

	For the three-month period ended 30 September		For the ning period end	ded 30
	<u>2020</u>	2019	<u>2020</u>	<u>2019</u>
	(Unaudit	(Unaudited)		ited)
Profit for the period	23,197	24,760	76,487	48,034
Weighted average number of ordinary shares (in thousands)	90,600	90,600	90,600	90,600
Basic and diluted earnings per share (SR)	0.26	0.27	0.84	0.53

#### 13. GENERAL AND ADMINISTRATIVE EXPENSES

For the three-month period For the nine-month period ended 30 September ended 30 September 2020 2020 2019 2019 (Unaudited) (Unaudited) Salaries and employees related cost 13,259 13,365 40,725 38,712 Board fee and expenses 1,249 3,502 1,179 3,536 Information technology expenses 1,317 1,122 2,860 2,322 Professional fee **750** 2,199 642 3,010 Communication 293 239 **780** 618 Rent and other expenses 266 572 444 1,627 Travelling expenses 95 270 340 885 Others 1,293 143 3,616 2,709 18,522 17,532 54,466 53,419

(A Saudi Joint Stock Company)

# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 14. SELLING AND MARKETING EXPENSES

	For the three-month period ended 30 September		For the nine-more ended 30 Sep	-
	<u>2020</u>	2019	2020	2019
	(Unaudite	ed)	(Unaudite	ed)
Salaries and outsourcing costs	1,690	1,492	5,078	4,212
Insurance	783	1,584	2,554	2,377
Marketing expenses	550	858	1,632	2,550
	3,023	3,934	9,264	9,139

#### 15. RELATED PARTY TRANSACTIONS AND BALANCES

The related parties of the Company include its shareholders and their affiliated entities, the Subsidiary and key management personnel. In the ordinary course of its activities, the Company transacts business with its related parties on mutually agreed terms. Key management personnel represent the members of the Board and its committees, Chief Executive Officer and his direct reports.

Significant transactions and balances arising from transactions with related parties are as follows:

Nature of transaction	Name of related party and relationship	For the three-month period ended 30 September		For the ning period engage Septen	nded 30
		<u>2020</u>	<u>2019</u>	<u>2020</u>	<u>2019</u>
		(Unaudited	<b>d</b> )	(Unaudi	ted)
Finance cost	The Saudi Investment Bank (shareholder)	3,630	7,040	13,272	19,895
Rent expense	Saudi Orix Leasing (affiliate)		398	132	1,194
Security and other expenses	Saudi Orix Leasing (affiliate)		40	10	130
Salaries and benefits	Key management personnel	2,013	2,011	9,380	8,762
Board meeting fees and other expenses	Board members	1,249	1,179	3,502	3,536
Payment on behalf of shareholders	Shareholders	4, 075	1,036	5,802	1,036
Payment received from shareholders	Shareholders	(10, 451)		(10,451)	

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 15. RELATED PARTY TRANSACTIONS AND BALANCES (CONTINUED)

parties	Relationship	Balances	
		30 September 2020	31 December 2019
		(Unaudited)	(Audited)
Bank balances:			
The Saudi Investment Bank	Shareholder	2,348	7,340
Prepayments and other assets:			
Alistithmar Capital	Affiliate	1,775	1,775
Dar Wa Emar – Rahba	Joint venture	2,694	2,923
Tharaa Real Estate Investment	Joint venture	2,0>1	878
That are real Estate in resiment	bollit velitare		0,0
Bank borrowings:			
The Saudi Investment Bank	Shareholder	523,693	615,821
Notional amount of Profit Rate Swaps:			
The Saudi Investment Bank	Shareholder		50,000
Financing and advances:	V		
Vay mana coment nargannal	Key management	3,350	3,731
Key management personnel	personnel	3,330	3,731
Investment at FVTPL:			
SAIB Saraya Tower Real Estate Development Fund	Affiliate	10,729	11,029
STILL SHOW TO WAT THAN ESTATE DATE TO THE	111111111		11,02
Other receivables:			
Amlak International For Real Estate Development	Subsidiary	305	305
Receivable against initial public offering	Shareholders		4,649
Board meeting and other expenses payable			0.500
Board bonus and meeting expenses	Board members	3,737	3,739
Other Payable			
Other Payable: Amlak International For Real Estate Development	Subsidiary	305	305
Annak international For Kear Estate Development	Substataty	303	303

#### 16. FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible to the Company.

Financial instruments comprise financial assets, financial liabilities and derivatives.

Financial assets consist of cash and cash equivalents, investments, derivatives, Murabaha, Ijara and Ijara Mawsofa Fi Athemmah receivables and other receivables. Financial liabilities consist of borrowings, payables and derivatives.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 16. FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

#### Fair value hierarchy

The Company uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: quoted (unadjusted) prices in active markets for identical assets or liabilities.

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

The following table shows the carrying amount and fair values of financial assets and financial liabilities where fair value is different from carrying value or where the financial assets and liabilities are recorded at fair value, including their levels in the fair value hierarchy.

		Fair Value			
30 September 2020 (Unaudited)	Carrying Value	Level 1	Level 2	Level 3	Total
Financial assets:  Murabaha receivables, net Ijara receivables, net Ijara mawsofa fi athemmah receivables, net Investments	142,455 3,374,446 70,550 11,622	  	  	142,731 3,466,603 70,574 11,622	142,731 3,466,603 70,574 11,622
<i>Financial liabilities:</i> Negative fair value of derivatives	12,105		<b></b> Fair	<b>12,105</b> Value	12,105
31 December 2019 (Audited) Financial assets:	Carrying Value	Level 1	Level 2	Level 3	Total
Murabaha receivables, net Ijara receivables, net Ijara mawsofa fi athemmah	123,450 3,016,729		 	123,748 3,045,905	123,748 3,045,905
receivables, net Investments Positive fair value of derivatives	57,449 11,922 71		 	63,692 11,922 71	63,692 11,922 71
Financial liabilities: Negative fair value of derivatives	3,621			3,621	3,621

The valuation of fixed rate Murabaha receivables, Ijara receivables and Ijara Mowsofa Fi Athemmah receivables are estimated using contractual cash flows discounted at latest yield, which is the contracted profit rate for recent transactions. Input into the discounted cash flow techniques includes recent yields and contractual cash flows.

Management assessed that the carrying amount of other financial instruments largely approximate fair value due to either short-term maturities or re-pricing of the special commission on those instruments and these financial instruments are classified as level 3.

There have been no transfers to and from any levels during the period.

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### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 17. CAPITAL ADEQUACY

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern and to maintain a strong capital base. Capital adequacy ratios as monitored and measured by the management below measure capital adequacy by comparing the Company's eligible capital with its statement of financial position, commitments and notional amount of derivatives, if any, at a weighted amount determined by management to reflect their relative risk.

	30 September 2020 (Unaudited)		31 Decem (Aud	
	Total capital ratio %	Tier I capital ratio %	Total capital ratio %	Tier I capital ratio %
Capital adequacy ratio	39.44	39.86	43.16	43.30

#### 18. COMMITMENTS AND CONTINGENCIES

Financing facilities approved but not utilised:

The Company has issued irrevocable commitments i.e. facilities approved but not utilised, indicative offers issued which are under consideration of customers as of the reporting date which have the potential to convert into financing amounting to SR 126 million (31 December 2019: SR 218 million).

#### VAT assessments:

In 2019, the GAZT issued an assessment on VAT returns for the period from January 2018 to January 2019 and claimed an amount of SR 19.9 million. The Company paid SR 9.2 million in respect of VAT variances and recorded the amount as receivable from GAZT and issued a bank guarantee in respect of the remaining amount. The Company also filed an appeal clarifying its position on the assessment received from GAZT.

During the period, GAZT partially accepted the Company's appeal and revised its assessment by reducing their claim from SR 19.9 million to SR 14.69 million including penalties. The Company has filed an appeal with the General Secretary of Tax Committee (GSTC) against the revised claim and the Company believes it is unlikely that the above position of GAZT will be upheld; however, the Company recorded SR 3.49 million to cover the expected and potential claims as its best estimate of additional VAT liability.

During the period, the Company revised certain VAT returns from the remaining periods not covered under GAZT assessment to take advantage of GAZT initiative of amending previous periods VAT returns without penalty, which resulted in additional VAT liability of SR 2.47 million.

#### 19. SEGMENT INFORMATION

The Company's objective is to provide financing for real estate leases in the Kingdom of Saudi Arabia. All assets, liabilities and operations as reflected in the statement of financial position, statement of profit or loss and statement of comprehensive income belongs to the real estate financing segment.

For management purposes, the Company is organised into the following primary business segments:

#### Retail

These represents finance products granted to small and medium sized businesses and individuals.

#### **Corporate**

These represents financing products granted to corporate, high net worth individuals and institutional customers.

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# NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

#### 19. SEGMENT INFORMATION (CONTINUED)

#### **Head office**

Head office is responsible for managing the surplus liquidity of the Company. It also provides support services to the business functions.

The Company's total assets and liabilities as at 30 September 2020 and 31 December 2019 and its total operating income, expenses and net profit for the nine-month period ended 30 September 2020 and 30 September 2019 are as follows:

	<u>Retail</u>	<b>Corporate</b>	<b>Head office</b>	<u>Total</u>
For the period ended 30 September 2020 (Unaudited)				
Income	65,898	151,765		217,663
Expenses	43,611	84,888		128,499
Segment profit	22,287	66,877		89,164
For the period ended 30 September 2019 (Unaudited)				
Income	75,107	145,053		220,160
Expenses	46,209	96,252		142,461
Segment profit	28,898	48,801		77,699
As at 30 September 2020 (Unaudited)	_			
Total assets	1,146,248	2,567,183	139,572	3,853,004
Total liabilities	734,756	1,764,140	228,849	2,727,745
As at 31 December 2019 (Audited)	_			
Total assets	1,014,165	2,323,031	68,009	3,405,205
Total liabilities	652,968	1,505,869	121,091	2,279,928

Below is the reconciliation of revenue and expenses from condensed interim financial statements to operating segment note:

	For the nine-month period		
	ended 30 September		
	2020	2019	
	(Unaudited)	(Unaudited)	
<u>Income</u>			
Total income from Murabaha, Ijara and Ijara Mawsofa Fi	219,935	222,083	
Athemmah receivables			
Fee expenses	(1,785)	(1,611)	
Other loss	(487)	(312)	
Total income – as per operating segment note	217,663	220,160	
Expenses			
Finance costs	(52,182)	(71,768)	
Depreciation	(4,450)	(2,038)	
General and administrative expenses	(54,466)	(53,419)	
Selling and marketing expenses	(9,264)	(9,139)	
Impairment charge for expected credit losses, net	(8,137)	(6,097)	
Total expense – as per operating segment note	(128,499)	(142,461)	

(A Saudi Joint Stock Company)

NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED)

For the three-month and nine-month periods ended 30 September 2020

(SR '000)

### 20. IMPACT OF COVID-19 ON THE COMPANY'S OPERATIONS AND THE CONDENSED INTERIM FINANCIAL STATEMENTS

The Coronavirus ("COVID-19") pandemic continues to disrupt global markets as many geographies are beginning to experience a "second wave" of infections despite having previously controlled the outbreak through aggressive precautionary measures such as imposing restrictions on travel, lockdowns and strict social distancing rules. The Government of the Kingdom of Saudi Arabia ("the Government") however has managed to successfully control the outbreak to date, owing primarily to the effective measures taken by the Government, following which the Government has now ended the lockdowns and has begun taking phased measures to normalize international travel and resume Umrah pilgrimages.

The Company continues to be cognisant of both the micro and macroeconomic challenges that COVID-19 has posed, the teething effects of which may be felt for some time, and is closely monitoring its exposures at a granular level. This has entailed reviewing specific economic sectors, regions, counterparties and collateral protection and taking appropriate customer credit rating actions and initiating restructuring of loans, where required.

The prevailing economic condition require the Company to revise certain inputs and assumptions used for the determination of expected credit losses ("ECL"). These primarily revolve around revisions to the scenario probabilities currently being used by the Company in ECL estimation. As the situation continues to be fluid, the management considers certain effects cannot be fully incorporated into the ECL model calculations at this point in time. Accordingly, management's ECL assessment includes sector-based analysis depending on the impacted portfolios and macroeconomic analysis. The Company has therefore recognised overlays of SR 3.17 million as at 30 September 2020. The Company will continue to reassess as more reliable data becomes available and accordingly determine if any adjustment to the ECL is required in subsequent reporting periods.

#### SAMA support programs and initiatives

In response to COVID-19, SAMA launched the Private Sector Financing Support Program ("PSFSP") in March 2020 to provide the necessary support to the Micro Small and Medium Enterprises ("MSME") as per the definition issued by SAMA via Circular No. 381000064902 dated 16 Jumada II 1438H. The PSFSP mainly encompasses the following programs, in which the Company is involved:

- Deferred payments program; and
- Funding for lending program.

As part of the deferred payments program, the Company was required to defer payments for six months on lending facilities to those companies that qualify as MSME. The payment reliefs were considered as short-term liquidity support to address the borrower's potential cash flow issues. The Company has effected the payment reliefs by deferring the instalments falling due within the period from 14 March 2020 to 14 September 2020 for a period of six months without increasing the facility tenure. The accounting impact of these changes in terms of the credit facilities has been assessed and were treated as per the requirements of IFRS 9 as modification in terms of arrangement. This resulted in modification losses which have been presented as part of income from respective receivables. The Company continues to believe that in the absence of other factors, participation in the deferment programme on its own, is not considered a significant increase in credit risk.

Further to the above, on 1 September 2020, SAMA extended the deferred payments program by allowing additional three months payment deferrals for eligible MSMEs until 14 December 2020. The Company has affected the payment reliefs by deferring the instalments falling due within the period from 15 September 2020 to 14 December 2020 for a period of additional three months without increasing the facility tenure. The accounting impact of these changes in terms of the credit facilities has been assessed and are treated as per the requirements of IFRS 9 as

(A Saudi Joint Stock Company)

### NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UNAUDITED) For the three-month and nine-month periods ended 30 September 2020 (SR '000)

### 20. IMPACT OF COVID-19 ON THE COMPANY'S OPERATIONS AND THE CONDENSED INTERIM FINANCIAL STATEMENTS (CONTINUED)

modification in terms of the arrangement. This has resulted in the Company recognising an additional modification loss on Ijara receivables and Murabaha receivables amounting to SR 1.27 million and SR 0.11 million respectively during the period ended 30 September 2020.

Since the inception of the deferred payments program by SAMA and by the end of Q3 2020, the Company has recognised SR 3.97 million of related modification losses of which SR 1.7 million have been unwound.

In order to compensate for the related costs that the Company incurs under the SAMA support programs and initiatives, the Company has received SAR 55.83 million commission free deposit from SAMA for a period of 18 months, which qualifies as a government grant. Management has determined, based on the communication from SAMA, that the government grant primarily relates to the compensation of the modification loss incurred on the deferred payments. As the above funding has been received subsequent to the period end; therefore, the benefit of the subsidised funding rate will been accounted for on a systematic basis, in accordance with government grant accounting requirements in the subsequent period financial statements.

Furthermore, in accordance with the PSFSP, the Company was also eligible for the deferral of its loan instalment payment to banks and Saudi Real Estate Re-financing Company. Accordingly, the Company recognised a modification gain of SR 8.72 million during the period ended 30 September 2020, of which SR 6.08 million has been unwound till 30 September 2020 and this has been presented as part of financial cost.

As at 30 September 2020, the Company is yet to participate in SAMA's funding for lending program.

In April 2020, SAMA issued further guidance to financing companies around providing the necessary support for individual customers that lost their jobs in the private sector due to COVID-19, whether directly or indirectly. The Company has received certain customer who are eligible for this program until 30 September 2020. The Company will continue to consider the guidance issued and evaluate any accounting impact as and when the case arises.

#### 21. APPROVAL OF THE CONDENSED INTERIM FINANCIAL STATEMENTS

The condensed interim financial statements have been approved by the Board of Directors on 6 Rabi'I Awwal 1442H (corresponding to 23 October 2020).